

Step.



ACCOR

Preferred
Program

SPECIAL TRAVEL EXPERIENCE PROGRAM



STEP BOOKING PROCESS FOR MEMBER AGENCIES

- Dedicated STEP preferential code on TravelPros.accor.com: **LXSTEP**
(click [here](#) for more details)
- Dedicated STEP GDS rate access code:
 - Sabre, Galileo, Worldspan: STP //
 - Amadeus: ITW
- Direct Hotel bookings via a STEP champion on property
- VIP phone number: (+1) 888 268 2611
Open hours: 8am to 3am AST
- Dedicated email – stepinfo.ww@accor.com
- For some hotels, to book a STEP rate, a minimum of 2 nights is needed.



ALL MEMBER HOTELS OFFER A **15% COMMISSION**
ON ALL BOOKINGS MADE ON STEP RATES WITH (ROOMS & SUITES).

STEP BENEFITS FOR THE GUEST



Daily complimentary
breakfast for 2, per room



100 USD credit to be
spent on property
Redemption conditions
defined at check-in



Management greeting
upon arrival,
welcome amenities &
welcome note



Early check-in & late
check-out
Upon availability

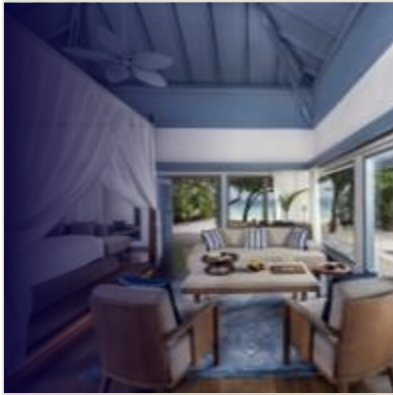


Complimentary wifi



Upgrade at time of
check-in
Upon availability

USEFULL TOOL



PARTICIPATING
HOTELS

[Click here](#)
(excel format)



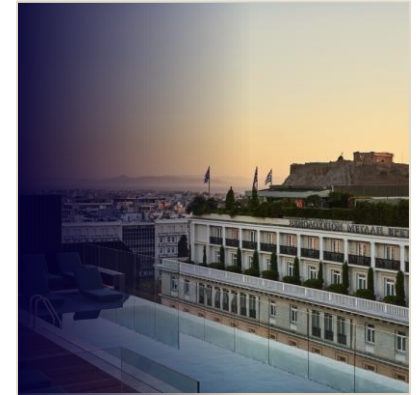
HOW TO BOOK
ON TRAVELPROS

[Click here](#)



ACCOR LUXE
SALES HUB

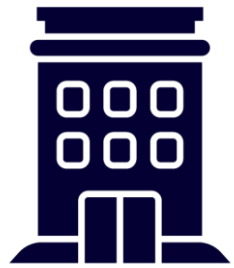
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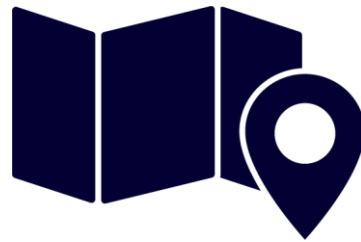
STEP VIDEO

[Click here](#)

STEP HOTELS



309
properties



58
countries



218 luxury hotels
30 lifestyle hotels
61 premium hotels

BRAND SPLIT – MEMBER HOTELS

RAFFLES 20 hotels	FAENA 1 hotel	BANYAN TREE 25 hotels	DELANO 1 hotel	SOFITEL LEGEND 6 hotels
<i>Fairmont</i> 80 hotels	SLS 5 hotels	SO/ 6 hotels	SOFITEL 81 hotels	RIXOS 5 hotels
 M GALLERY 35 hotels	 21c MUSEUM HOTEL 7 hotels	MONDRIAN 4 hotels	PULLMAN 16 hotels	swissôtel 7 hotels
25h twenty five hours hotels 1 hotel	HYDE 1 hotel	ANGSANA 2 hotels	MÖVENPICK 3 hotels	No brand 3 hotels

WHERE TO FIND STEP HOTELS ?



M = minimum stay of 2 nights is required

S = only suites & junior suites

N = new participating hotel

MEMBER HOTELS

Europe 1/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
AUSTRIA	Vienna	SO/ VIENNA	Oliver Mitterhammer	VISIT THE HOTEL
AZERBAIDJAN	Baku	FAIRMONT BAKU FLAME TOWERS	Dogu Yaman	VISIT THE HOTEL
BELGIUM	Brussels	SOFITEL BRUSSELS EUROPE	Carine Suenens	VISIT THE HOTEL
FRANCE	Ajaccio	SOFITEL GOLFE AJACCIO THALASSA	Anne Valli	VISIT THE HOTEL
	Biarritz	SOFITEL BIARRITZ MIRAMAR N S	Bruno Sagne	VISIT THE HOTEL
	Cannes	MONDRIAN CANNES N	Hugues Raybaud	-
	Carcassonne	MGALLERY HOTEL DE LA CITE N M	Edwige Zanchetta	VISIT THE HOTEL
	Lyon	SOFITEL LYON BELLECOUR S	Alix Gucciardo	VISIT THE HOTEL
	Marseille	SOFITEL MARSEILLE VIEUX PORT N S	Violaine Manzoni	VISIT THE HOTEL
	Paris	LE ROYAL MONCEAU RAFFLES PARIS	Elena Bustamante	VISIT THE HOTEL
		SO/ PARIS	Emeline Viguié	VISIT THE HOTEL
		MAISON DELANO PARIS N	Vanessa Boismard	-
		MGALLERY PARIS MOLITOR N M	Laura Cuinier	VISIT THE HOTEL
		PULLMAN PARIS MONTPARNASSE M	Leila Salhi	VISIT THE HOTEL

MEMBER HOTELS

Europe 2/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
FRANCE	Paris	SOFITEL LE SCRIBE PARIS OPERA	Margareth Gangneux	VISIT THE HOTEL
		SOFITEL PARIS LE FAUBOURG	Sabrina Bensalem	VISIT THE HOTEL
		SOFITEL PARIS ARC DE TRIOMPHE	Sandrine Lapointe	VISIT THE HOTEL
		SOFITEL PARIS BALTIMORE TOUR EIFFEL	Claire Naude	VISIT THE HOTEL
	Strasbourg	SOFITEL STRASBOURG GRANDE ILE 	Catherine Reeg	VISIT THE HOTEL
	Toulouse	MGALLERY LA COUR DES CONSULS & SPA  	Laura Gasc	VISIT THE HOTEL
GERMANY	Berlin	SO/ BERLIN DAS STUE	Jan Brettschneider	VISIT THE HOTEL
	Frankfurt	SOFITEL FRANKFURT OPERA	Stephanie Wright	VISIT THE HOTEL
	Hamburg	FAIRMONT HOTEL VIER JAHRESZEITEN	Anna Ziegler	VISIT THE HOTEL
	Munich	SOFITEL MUNICH BAYERPOST	Eva Schoemann	VISIT THE HOTEL
GREECE	Athens	MGALLERY ATHENS CAPITAL HOTEL  	George Roumeliotis	VISIT THE HOTEL
		SOFITEL ATHENS AIRPORT  	George Stavrou	VISIT THE HOTEL
	Corfu	ANGSANA CORFU  	Nikos Delikostopoulos	VISIT THE HOTEL
	Crete	NIKO SEASIDE RESORT MGALLERY  	Jean-Marc Roucos	VISIT THE HOTEL
IRELAND	Dublin	FAIRMONT CARTON HOUSE	Triona Flood Karen Nelson	VISIT THE HOTEL

MEMBER HOTELS

Europe 3/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
ITALY	Roma	SOFITEL ROMA VILLA BORGHESE	Manuela Rampado	VISIT THE HOTEL
LUXEMBOURG	Luxembourg	SOFITEL LUXEMBOURG EUROPE	Xavier Corallo	VISIT THE HOTEL
		SOFITEL LUXEMBOURG LE GRAND DUCAL	Xavier Corallo	VISIT THE HOTEL
MONACO	Monte Carlo	FAIRMONT MONTE CARLO	Liliana Leonori	VISIT THE HOTEL
NETHERLANDS	Amsterdam	SOFITEL LEGEND THE GRAND AMSTERDAM	Kees Hogetoorn	VISIT THE HOTEL
POLAND	Sopot	SOFITEL SOPOT GRAND	Karina Duczmal	VISIT THE HOTEL
	Warsaw	RAFFLES EUROPEJSKI WARSAW	Anna Czajkowska	VISIT THE HOTEL
		SOFITEL WARSZAWA VICTORIA	Malgorzata Denier	VISIT THE HOTEL
PORTUGAL	Lisbon	SOFITEL LISBOA LIBERDADE	Patricia Costa	VISIT THE HOTEL
SPAIN	Barcelona	SOFITEL BARCELONA SKIPPER	Teresa Pons	VISIT THE HOTEL
	Sotogrande	SO/ SOTOGRANDE	Stephane Menou	VISIT THE HOTEL
SWITZERLAND	Geneva	FAIRMONT GRAND HOTEL GENEVA	Thibaud Cheurlin	VISIT THE HOTEL
	Montreux	FAIRMONT LE MONTREUX PALACE	Justine David	VISIT THE HOTEL
UKRAINE	Kyiv	FAIRMONT GRAND HOTEL KYIV	Iryna Vintsentik	-



MEMBER HOTELS

Europe 4/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
UNITED KINGDOM	London	MONDRIAN SHOREDITCH M	Ashley Arora	-
		SOFITEL LONDON ST JAMES	Daniele Tanzi	VISIT THE HOTEL
		RAFFLES LONDON AT THE OWO N	Jill O'Hare	VISIT THE HOTEL
		FAIRMONT THE SAVOY	Sam Riches	VISIT THE HOTEL
	St Andrews	FAIRMONT ST ANDREWS SCOTLAND	Stewart Elder	VISIT THE HOTEL
	Windsor	FAIRMONT WINDSOR PARK	Sara Bothams	VISIT THE HOTEL

MEMBER HOTELS

Greater China 1/3

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
CHINA	Anji	BANYAN TREE ANJI	N M	Louis Lu	-
	Beijing	FAIRMONT BEIJING		Ada Zhang	VISIT THE HOTEL
		SOFITEL BEIJING CENTRAL	N S	Jolina Zhao	VISIT THE HOTEL
	Chengdu	MGALLERY CHENGDU	N M	Franck	-
		FAIRMONT CHENGDU		Maggie Yang	VISIT THE HOTEL
	Chongqing	BANYAN TREE CHONGQING BEI BEI	N M	Sue Shu	-
	Foshan	SOFITEL FOSHAN	S	Steven Lai	VISIT THE HOTEL
	Guangzhou	SOFITEL GUANGZHOU SUNRICH	S	Shelly Xiao	VISIT THE HOTEL
	Guiyang	SOFITEL GUIYANG HUNTER	S	Joyce Zhang	VISIT THE HOTEL
	Haikou	SOFITEL HAIKOU	S	Joanna Ji	-
	Hainan	RAFFLES HAINAN		Bella Huang	VISIT THE HOTEL
	Hangzhou	SOFITEL HANGZHOU WESTLAKE	N S	Celina Yan	VISIT THE HOTEL
		BANYAN TREE HANGZHOU	N M	Ye Amber	-
	Harbin	SOFITEL HARBIN	N S	Anson Liu	VISIT THE HOTEL



MEMBER HOTELS

Greater China 2/3

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
CHINA	Hong Kong	THE SILVERI HONG KONG – MGALLERY	N M	Christine Lai Yulia Sirkina	=
		AKI HONG KONG - MGALLERY	N M	Emily Law	=
	Huangshan	BANYAN TREE HUANGSHAN	N M	Winnie Chen	=
	Jiuzhaigou	BANYAN TREE JIUZHAIGOU	N M	Susie Liu	=
	Kunming	SOFITEL KUNMING	S	Bally Zhong	VISIT THE HOTEL
	Kunshan	FAIRMONT YANGCHENG LAKE		Kevin Liu	VISIT THE HOTEL
	Lijiang	BANYAN TREE LIJIANG	N M	Hellen Xun	=
	Mile	MGALLERY DongFengYun Hotel Mile	M	Jasmine Su	VISIT THE HOTEL
	Nanjing	FAIRMONT NANJING		Benson Chai	VISIT THE HOTEL
		BANYAN TREE NANJING	N M	Jasmine Ge	=
		SOFITEL NANJING GALAXY SUNING	N S	Summer Li	VISIT THE HOTEL
	Ningbo	SOFITEL NINGBO	N S	Bob Han	VISIT THE HOTEL
	Ringha	BANYAN TREE RINGHA	N M	Hellen Xun	=
	Sanya	SOFITEL SANYA LEEMAN RESORT	S	Kyra Zheng	VISIT THE HOTEL



MEMBER HOTELS

Greater China 3/3

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
CHINA	Sanya	BANYAN TREE SANYA	N M	Sunny Li	⌵
		FAIRMONT SANYA HERITAGE BAY		Tony Wu	⌵
	Shanghai	FAIRMONT PEACE HOTEL		Andy Liu	VISIT THE HOTEL
		SOFITEL SHANGHAI HONGQIAO	N S	Angel Cai	VISIT THE HOTEL
		BANYAN TREE SHANGHAI	N M	Fiona Wu	⌵
	Shenzhen	RAFFLES SHENZHEN		Lawrence Lin	VISIT THE HOTEL
	Tengchong	BANYAN TREE TENGCHONG	N M	Nannan Liu	⌵
	Tianjin	BANYAN TREE TIANJIN RIVERSIDE	N M	Linda Zhang	⌵
	Wuhan	FAIRMONT WUHAN		Ruby Fu	VISIT THE HOTEL
	Xian	SOFITEL LEGEND PEOPLE'S GRAND HOTEL XIAN	S	Samantha Wang	VISIT THE HOTEL
	Xining	SOFITEL XINING	N S	Vicky Qi	VISIT THE HOTEL
	Xiong'An	SOFITEL XIONG'AN	N S	Lisa Xu	⌵
	Yangzhou	BANYAN TREE YANGSHUO	N M	Ken Luo	⌵
	Sanya	BANYAN TREE SANYA	N	Sunny Li	⌵



MEMBER HOTELS

Asia 1/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
CAMBODIA	Angkor	SOFITEL ANGKOR PHOKEETHRA GOLF & SPA RESORT	Srey Peou Nang	VISIT THE HOTEL
	Phnom Penh	SOFITEL PHNOM PENH PHOKEETHRA	Jerwyl Monge	VISIT THE HOTEL
		RAFFLES HOTEL LE ROYAL	Sophia Altamirano	VISIT THE HOTEL
	Siem Reap	RAFFLES GRAND HOTEL ANGKOR	Sophia Altamirano	VISIT THE HOTEL
INDONESIA	Bali	BUAHAN, A BANYAN TREE ESCAPE N M	Arief Novianto	-
		RAFFLES BALI	Julius Toruan	VISIT THE HOTEL
		SOFITEL BALI NUSA DUA	Shavitri Darmawan	VISIT THE HOTEL
	Bintan	BANYAN TREE BINTAN N M	Niramol Gaehwiler	-
	Jakarta	RAFFLES JAKARTA	Ivan Bonardo	VISIT THE HOTEL
		FAIRMONT JAKARTA	Ryan Choi	VISIT THE HOTEL
JAPAN	Osaka	SWISSOTEL NANKAI OSAKA M	Shirly Santiago	VISIT THE HOTEL
	Tokyo	PULLMAN TOKYO TAMACHI M	Shigeta Sato	VISIT THE HOTEL
MALDIVES	Maldives	BANYAN TREE VABBINFARU N M	Judy Ong	-
	Male	PULLMAN MALDIVES MAAMUTAA N M	Christophe Victor	VISIT THE HOTEL



MEMBER HOTELS

Asia 2/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
MALDIVES	Male	MOVENPICK RESORT KUREDHIVARU MALDIVES N M	Lingqiao Liu	VISIT THE HOTEL
	Meradhoo	RAFFLES MALDIVES MERADHOO RESORT	Shamshuudeen Sha	VISIT THE HOTEL
	Sirru Fen Fushi	FAIRMONT MALDIVES SIRRU FEN FUSHI	Mizaan Saeed	VISIT THE HOTEL
PHILIPPINES	Makati	FAIRMONT MAKATI	Eugene Tamesis	VISIT THE HOTEL
		RAFFLES MAKATI	Eugene Tamesis	VISIT THE HOTEL
	Manila	ADMIRAL HOTEL MANILA N M	Ryan Villanueva	VISIT THE HOTEL
SINGAPORE	Singapore	MONDRIAN SINGAPORE DUXTON N M	Hitch Lim	-
		SOFITEL SINGAPORE CITY CENTRE	Lynn Ruslan	VISIT THE HOTEL
		FAIRMONT SINGAPORE	Phyllis Yeo	VISIT THE HOTEL
		SOFITEL SINGAPORE SENTOSA RESORT & SPA	Pierre Urbin	VISIT THE HOTEL
		RAFFLES SINGAPORE	Vanchana Phetchompu	VISIT THE HOTEL
SOUTH KOREA	Seoul	FAIRMONT AMBASSADOR SEOUL	Yesica Chung	VISIT THE HOTEL
		SOFITEL AMBASSADOR SEOUL HOTEL & SERVICED RESIDENCES N	Yunhee Moon	VISIT THE HOTEL
		HOTEL NARU SEOUL - MGALLERY N M	Yuri Choi	-



MEMBER HOTELS

Asia 3/4

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
THAILAND	Bangkok	SO/ BANGKOK	Juthamas Carranco	VISIT THE HOTEL
		BANYAN TREE BANGKOK N M	Manop Lobunditkul	-
		VIE HOTEL BANGKOK MGALLERY M	Nuttakorn Jaikaew	VISIT THE HOTEL
		SOFITEL BANGKOK SUKHUMVIT	Sasithorn Kanwisit	VISIT THE HOTEL
	Chiang Mai	VERANDA HIGH RESORT MGALLERY M	Jidapa Niladhanadhon	VISIT THE HOTEL
	Chonburi	VERANDA RESORT PATTAYA M	Jidapa Niladhanadhon	VISIT THE HOTEL
	Hua Hin	MGALLERY HUA HIN PRACHUB KIRIKHAN V VILLAS M	Nuttakorn Jaikaew	VISIT THE HOTEL
	Krabi	SOFITEL KRABI PHOKEETHRA GOLF & SPA RESORT	Natcha Trirattrakul	VISIT THE HOTEL
	Phuket	V VILLAS PHUKET MGALLERY M	Nuttakorn Jaikaew	VISIT THE HOTEL
		BANYAN TREE PHUKET N M	Thanaporn Tripataraporn	-
VIETNAM	Hanoi	MGALLERY HANOI HOTEL DE L'OPERA M	Mai Vu	VISIT THE HOTEL
		SOFITEL LEGEND METROPOLE HANOI	Van Le	VISIT THE HOTEL
	Ho Chi Minh	HÔTEL DES ARTS SAIGON N M	Hai Hoang	VISIT THE HOTEL
		SOFITEL SAIGON PLAZA N	Yenvy Le	VISIT THE HOTEL



MEMBER HOTELS

Asia 4/4

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
VIETNAM	Langco	BANYAN TREE LANGCO	N M	Yvonne Peng	-
	Phu Quoc	LA VERANDA RESORT PHU QUOC	N M	Dan Thao Nguyen	VISIT THE HOTEL
	Sapa	HÔTEL DE LA COUPOLE	N M	Alice Park	VISIT THE HOTEL
	Uong Bi	LEGACY YEN TU	N M	Thu Anh Tra	VISIT THE HOTEL

MEMBER HOTELS

Middle East, Africa, India & Turkey 1/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
EGYPT	Aswan	SOFITEL LEGEND OLD CATARACT	Amr Barakat	VISIT THE HOTEL
	Cairo	FAIRMONT NILE CITY	Reham Tawfik	VISIT THE HOTEL
	Luxor	SOFITEL WINTER PALACE LUXOR	Nabil Ali	VISIT THE HOTEL
INDIA	Jaipur	FAIRMONT JAIPUR	Manmohan Bhayal	VISIT THE HOTEL
	Mumbai	SOFITEL MUMBAI BKC	Kapil Pawar	VISIT THE HOTEL
	New Delhi	PULLMAN NEW DELHI AEROCITY N M	Abhishek Jain	-
	Udaipur	RAFFLES UDAIPUR	Aloysia Natasha	-
IVORY COAST	Abdjan	MOVENPICK HOTEL ABIDJAN N M	Estelle Bright	VISIT THE HOTEL
		PULLMAN ABIDJAN N M	Estelle Bright	-
		SOFITEL ABIDJAN HOTEL IVOIRE N	Estelle Bright	VISIT THE HOTEL
KENYA	Amman	FAIRMONT AMMAN	Firas Asad	VISIT THE HOTEL
	Nairobi	FAIRMONT THE NORFOLK	Elizabeth Kamuyu	-
MOROCCO	Casablanca	SOFITEL CASABLANCA TOUR BLANCHE	Nejma Naim	-
	Marrakech	FAIRMONT ROYAL PALM MARRAKECH	Mouna Bouadballi	VISIT THE HOTEL



MEMBER HOTELS

Middle East, Africa, India & Turkey 2/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
MOROCCO	Marrakech	SOFITEL MARRAKECH LOUNGE & SPA	Saloua Srhir	-
		SOFITEL MARRAKECH PALAIS IMPERIAL	Saloua Srhir	-
	Rabat	FAIRMONT LA MARINA RABAT SALE N	Christelle Quaren	-
		SOFITEL RABAT JARDIN DES ROSES	Karen Ohayon	VISIT THE HOTEL
	Taghazout	FAIRMONT TAGHAZOUT BAY	Ghizlane Bounouar	VISIT THE HOTEL
	Tamoda Bay	BANYAN TREE TAMOUDA BAY N M	Nabil Lakhoul	-
	Tangier	FAIRMONT TAZI PALACE TANGIER N	Lamia Saydy	VISIT THE HOTEL
QATAR	Doha	PULLMAN DOHA WEST BAY M	Bakul Mandal	-
		RIXOS GULF DOHA N	Ghida Sabih	VISIT THE HOTEL
		BANYAN TREE DOHA N M	Houssam Naddaf	-
		FAIRMONT DOHA N	Yulia Gultekin	VISIT THE HOTEL
		RAFFLES HOTEL & RESIDENCES DOHA N	Yulia Gultekin	VISIT THE HOTEL
SAUDI ARABIA	Al Khobar	SOFITEL AL KHOBAR THE CORNICHE N	Mohammed Al Hassar	-
	Al Ula	BANYAN TREE ALULA N	Adil Khan	-

MEMBER HOTELS

Middle East, Africa, India & Turkey 3/5

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
SAUDI ARABIA	Jeddah	RAFFLES JEDDAH	N	George Akar	-
	Makkah	FAIRMONT MAKKAH CLOCK ROYAL TOWER	N	Majed Shawli	VISIT THE HOTEL
		RAFFLES MAKKAH PALACE	N	Majed Shawli	VISIT THE HOTEL
	Riyadh	FAIRMONT RIYADH	N	Iftekhar Sahibole	VISIT THE HOTEL
SEYCHELLES	Praslin	RAFFLES SEYCHELLES		Ernestina Bertarini	VISIT THE HOTEL
TUNISIA	Sousse	MOVENPICK RESORT SOUSSE	M	Sana Bouchaddakh	-
TURKEY	Alsancak	SWISSOTEL BUYUK EFES IZMIR	M	Asli Akdeniz	VISIT THE HOTEL
	Bodrum	SWISSOTEL RESORT BODRUM BEACH	N M	Ekaterina Gunduz	VISIT THE HOTEL
		THE BODRUM HOTEL YALIKAVAK MGALLERY	N M	Onur Kaya	VISIT THE HOTEL
	Istanbul	RAFFLES ISTANBUL		Can Yulug	VISIT THE HOTEL
		FAIRMONT FAIRMONT QUASAR ISTANBUL		Caner Hicbezmez	VISIT THE HOTEL
		THE ARTISAN ISTANBUL MGALLERY	N M	Ebru Parlak	-
		THE GALATA ISTANBUL MGALLERY	N M	Gokhan Karakaya	VISIT THE HOTEL
		SWISSOTEL THE BOSPHORUS ISTANBUL	M	Oğuz Kayalı	VISIT THE HOTEL

MEMBER HOTELS

Middle East, Africa, India & Turkey 4/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
TURKEY	Istanbul	SOFITEL ISTANBUL TAKSIM	Ozgur Ozturk	VISIT THE HOTEL
UNITED ARAB EMIRATES	Abu Dhabi	FAIRMONT BAB AL BAHR	Daniel Varadi	VISIT THE HOTEL
		RIXOS PREMIUM SAADIYAT ISLAND N	Gyuzel Sagintayeva	VISIT THE HOTEL
		RIXOS ABU DHABI MARINA N	Sabina Dubovets	-
		SOFITEL ABU DHABI CORNICHE	Yelena Kolomytseva	VISIT THE HOTEL
	Ajman	FAIRMONT AJMAN	Denis Raoul	VISIT THE HOTEL
	Dubai	SOFITEL DUBAI DOWNTOWN	Ahmad Ghosheh	VISIT THE HOTEL
		25 HOURS ONE CENTRAL DUBAI M	Aisling Jennings	-
		FAIRMONT DUBAI	Denis Raoul	VISIT THE HOTEL
		SOFITEL DUBAI THE PALM	Ahmed Fakhry	VISIT THE HOTEL
		HYDE HOTEL DUBAI M	Islam Gamal	-
		SOFITEL DUBAI JUMEIRAH BEACH RESORT	Iuliia Shmyglenko	VISIT THE HOTEL
		RAFFLES DUBAI	Kateryna Ganzha	VISIT THE HOTEL
		RIXOS PREMIUM DUBAI JBR	Kivanc Maloglu	VISIT THE HOTEL



MEMBER HOTELS

Middle East, Africa, India & Turkey 5/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
UNITED ARAB EMIRATES	Dubai	RIXOS THE PALM DUBAI	Mariya Shvyreva	VISIT THE HOTEL
		SOFITEL DUBAI THE OBELISK	Mohamed Ashour	VISIT THE HOTEL
		SLS HOTEL & RESIDENCES DUBAI	Polina Riabova	VISIT THE HOTEL
		RAFFLES THE PALM DUBAI	Solomiya Rohozhynska	VISIT THE HOTEL
		FAIRMONT THE PALM	Valerie Charlier	VISIT THE HOTEL
		TH8 PALM MANAGED BY ACCOR	Valerie Charlier	VISIT THE HOTEL
		SO/ UPTOWN DUBAI	Scott Catling	-
	Fujairah	FAIRMONT FUJAIRAH BEACH RESORT	Denis Raoul	VISIT THE HOTEL

MEMBER HOTELS

North & Central America 1/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
BAHAMAS	Nassau	SLS BAHA MAR	Nakisha Johnson	VISIT THE HOTEL
BARBADOS	St James	FAIRMONT ROYAL PAVILION	Katharina Kustos	VISIT THE HOTEL
BERMUDA	Hamilton	FAIRMONT HAMILTON PRINCESS BEACH CLUB	Tess Hill	-
CANADA	Banff	FAIRMONT BANFF SPRINGS	Kathy Dales	VISIT THE HOTEL
	Edmonton	FAIRMONT HOTEL MACDONALD	Morgan Platt	VISIT THE HOTEL
	Empress	FAIRMONT EMPRESS	Angela Toffolo	VISIT THE HOTEL
	Jasper	FAIRMONT JASPER PARK LODGE	Kathy Dales	VISIT THE HOTEL
	La Malbaie	FAIRMONT LE MANOIR RICHELIEU	Anne Palardy	VISIT THE HOTEL
	Lake Louise	FAIRMONT CHATEAU LAKE LOUISE	Kathy Dales	VISIT THE HOTEL
	Mont Tremblant	FAIRMONT TREMBLANT	Melissa Gagne	VISIT THE HOTEL
	Montebello	FAIRMONT LE CHATEAU MONTEBELLO	Christian Gagnon	VISIT THE HOTEL
	Montreal	SOFITEL MONTREAL GOLDEN MILE	Bruno Bernier	VISIT THE HOTEL
		FAIRMONT THE QUEEN ELIZABETH	Michele Careau	VISIT THE HOTEL
	Ottawa	FAIRMONT CHATEAU LAURIER	Shannon Fleming	VISIT THE HOTEL

MEMBER HOTELS

North & Central America 2/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
CANADA	Palliser	FAIRMONT PALLISER	Morgan Platt	VISIT THE HOTEL
	Quebec	FAIRMONT LE CHATEAU FRONTENAC	Michele Careau	VISIT THE HOTEL
	Toronto	FAIRMONT ROYAL YORK	Shannon Fleming	VISIT THE HOTEL
	Vancouver	FAIRMONT HOTEL VANCOUVER	Kim Gilbert	VISIT THE HOTEL
		FAIRMONT VANCOUVER AIRPORT	Kim Gilbert	VISIT THE HOTEL
		FAIRMONT WATERFRONT	Kim Gilbert	VISIT THE HOTEL
		FAIRMONT PACIFIC RIM	Nephi Acluba	VISIT THE HOTEL
	Whistler	FAIRMONT CHATEAU WHISTLER	Kathy Dales	VISIT THE HOTEL
	Winnipeg	FAIRMONT WINNIPEG	Mateus Oliveira	-
MEXICO	Cabo Marques	BANYAN TREE CABO MARQUES	Grace Luna	-
	Cancun	SLS CANCUN	Maru Madgaleno	VISIT THE HOTEL
	Mayakoba	FAIRMONT MAYAKOBA	Ana Ramirez	VISIT THE HOTEL
		BANYAN TREE MAYAKOBA	Andrea Carneiro	VISIT THE HOTEL
	Mexico City	THE PARAGON HOTEL SANTA FE	Adriana Santillan	-

MEMBER HOTELS

North & Central America 3/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
MEXICO	Mexico City	SOFITEL MEXICO CITY REFORMA	Mariana Ceballos	VISIT THE HOTEL
		MONDRIAN MEXICO CITY N M	Valeria Serrano	-
	Puebla	BANYAN TREE PUEBLA N M	Karla Hernandez	-
	Yucatan	HACIENDA XCANATUN BY ANGSANA N M	Arely Torres	-
PANAMA	Panama City	SOFITEL LEGEND CASCO VIEJO	Nilka Sanchez	-
PUERTO RICO	San Juan	FAIRMONT EL SAN JUAN	Lara Meyer	VISIT THE HOTEL
UNITED STATES OF AMERICA	Austin	FAIRMONT AUSTIN	Jackie Haucke	VISIT THE HOTEL
	Berkeley	CLAREMONT CLUB AND SPA, A FAIRMONT HOTEL, BERKELEY	Brandy Szarka-Jones	-
	Boston	FAIRMONT COPLEY PLAZA - COP	Joseph Lincoln	VISIT THE HOTEL
	Chicago	FAIRMONT CHICAGO MILLENNIUM PARK	Anita Rahman	VISIT THE HOTEL
		SOFITEL CHICAGO MAG. MILE	Jessica Shoefernacker	-
		21C MUSEUM HOTEL CHICAGO M	-	VISIT THE HOTEL
	Dallas	FAIRMONT DALLAS	Carolyn Senders	-
	Durham	21C MUSEUM HOTEL DURHAM M	Eli Kahan	VISIT THE HOTEL
	Hawaii	FAIRMONT ORCHID HAWAII	Aulani Kealoha	VISIT THE HOTEL



MEMBER HOTELS

North & Central America 4/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
UNITED STATES OF AMERICA	Kansas City	21C MUSEUM HOTEL KANSAS CITY M	Kim Jessen	VISIT THE HOTEL
	Los Angeles	FAIRMONT CENTURY PLAZA	Ryan Schlemmer	VISIT THE HOTEL
		SOFITEL LA AT BEVERLY HILLS	Vickie Chen	VISIT THE HOTEL
	Louisville	21C MUSEUM HOTEL LOUISVILLE M	Mary Molter	VISIT THE HOTEL
	Maui	FAIRMONT KEA LANI MAUI	Aulani Kealoha	VISIT THE HOTEL
	Miami	FAENA HOTEL MIAMI BEACH	Diana Chan	VISIT THE HOTEL
		SLS SOUTH BEACH MIAMI	Kyle Stokes	-
	Nashville	21C MUSEUM HOTEL NASHVILLE M	Erika Lucas	VISIT THE HOTEL
	New York	THE PLAZA FAIRMONT MANAGED HTL	Markus Tscherner	VISIT THE HOTEL
		SOFITEL NEW YORK	Elena Lecca	-
	Oklahoma City	21C MUSEUM HOTEL OKLAHOMA CITY M	Melanie Briley	VISIT THE HOTEL
	Philadelphia	SOFITEL PHILADELPHIA	Penny Oliver	-
	Pittsburgh	FAIRMONT PITTSBURGH	India Mason	VISIT THE HOTEL
	San Diego	FAIRMONT GRAND DEL MAR	Noelani Yamamoto	-

MEMBER HOTELS

North & Central America 5/5

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
UNITED STATES OF AMERICA	San Francisco	FAIRMONT SAN FRANCISCO	Colleen O'Neill	-
	Santa Monica	FAIRMONT MIRAMAR HOTEL	Danielle Gambardella	-
	Scottsdale	FAIRMONT SCOTTSDALE PRINCESS	Erin Stewart	-
	Seattle	FAIRMONT OLYMPIC HOTEL SEATTLE	Victoria Dyson	VISIT THE HOTEL
	Sonoma	FAIRMONT SONOMA MISSION INN SPA	Ana Macario	-
	St Louis	21C MUSEUM HOTEL ST LOUIS N M	Joy Schmidt	-
	Washington DC	FAIRMONT WASHINGTON GEORGETOWN	Max Bandarenko	VISIT THE HOTEL
		SOFITEL WASHINGTON DC	Nick Durslag	VISIT THE HOTEL

MEMBER HOTELS

South America 1/2

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
ARGENTINA	Buenos Aires	SLS PUERTO MADERO	Alejandro Virto	-
		SOFITEL BUENOS AIRES RECOLETA	Lucila Pesci	-
		MGALLERY PALLADIO HOTEL N M	Mariano Irrazubial	VISIT THE HOTEL
	Campana	SOFITEL BUENOS AIRES LA RESERVA CARDALES	Diego Marcone	-
BRAZIL	Rio de Janeiro	FAIRMONT RIO DE JANEIRO COPACABANA	Clarissa Desterro	VISIT THE HOTEL
		MGALLERY RJ SANTA TERESA M	Ludmila Santana	-
	Sao Paulo	PULLMAN SAO PAULO VILA OLIMPIA M	Barbara Medeiros	-
	Tibau do Sul	ILE DE PIPA - MGALLERY HOTEL COLLECTION M	Vanessa Santos	-
CHILE	Santiago	PULLMAN SANTIAGO EL BOSQUE N M	Marisel Gonzalez	-
COLOMBIA	Baru	SOFITEL BARU CALABLANCA	Alejandra Messier	VISIT THE HOTEL
	Bogota	SOFITEL BOGOTA VICTORIA REGIA	Angela Murillo	VISIT THE HOTEL
	Cartagena	SOFITEL LEGEND CARTAGENA SANTA CLARA	Carmen Otero	VISIT THE HOTEL
		BOVEDAS DE SANTA CLARA M	Erika Monterrosa	-
ECUADOR	Quito	SWISSOTEL QUITO M	Vicky Espinosa	-



MEMBER HOTELS

South America 2/2

COUNTRY	CITY	HOTEL NAME		STEP CHAMPION	DISCOVER MORE
PERU	Lima	MANTO HOTEL LIMA MGALLERY	M	Karina Gamarra	-
		SWISSOTEL LIMA	M	Maria Villacis	-
		PULLMAN LIMA - SAN ISIDRO	M	Sophia Candela	-
		PULLMAN LIMA - MIRAFLORES	M	Yossilu Guzman	-
URUGUAY	Montevideo	HOTEL COSTANERO MGALLERY	M	Ignacio Zubiaga	-
		SOFITEL MONTEVIDEO CARRASCO		Mariano Otero	-

MEMBER HOTELS

Pacific 1/2

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
AUSTRALIA	Adelaide	SOFITEL ADELAIDE		Jasmine Willson VISIT THE HOTEL
		THE PLAYFORD ADELAIDE – MGALLERY	N M	Melanie Leyn VISIT THE HOTEL
		MOUNT LOFTY HOUSE	N M	Nicolas Richards VISIT THE HOTEL
		PULLMAN ADELAIDE	N M	Vibu Kumaravel VISIT THE HOTEL
	Brisbane	SOFITEL BRISBANE CENTRAL		Rachel Carlyle VISIT THE HOTEL
	Broadbeach	SOFITEL GOLD COAST BROADBEACH		Neeti Rustagi VISIT THE HOTEL
	Cairns	PULLMAN CAIRNS INTERNATIONAL	M	Megan Kadic VISIT THE HOTEL
	Melbourne	THE COMO MELBOURNE - MGALLERY	M	Joy Chen VISIT THE HOTEL
		SOFITEL MELBOURNE ON COLLINS		Manish Bisht VISIT THE HOTEL
		PULLMAN MELBOURNE ON THE PARK	M	Tony Byron VISIT THE HOTEL
	Palm Cove	THE REEF HOUSE AND SPA	N M	Karolina Kowalska VISIT THE HOTEL
	Sydney	SOFITEL SYDNEY WENTWORTH		Andy Chang VISIT THE HOTEL
		PULLMAN SYDNEY HYDE PARK	N M	Ben Jamieson VISIT THE HOTEL
		THE PORTER HOUSE HOTEL SYNDEY - MGALLERY	M	Lea Cionco VISIT THE HOTEL
		PULLMAN SYDNEY AIRPORT	N M	Ben Jamieson VISIT THE HOTEL



MEMBER HOTELS

Pacific 2/2

COUNTRY	CITY	HOTEL NAME	STEP CHAMPION	DISCOVER MORE
AUSTRALIA	Sydney	SWISSOTEL SYDNEY M	Nicola Cunich	-
		SOFITEL SYDNEY DARLING HARBOUR	Rui Li	VISIT THE HOTEL
		MANLY PACIFIC SYDNEY MGALLERY COLLECTION N	Sheridan O'Sullivan	-
		PULLMAN AT SYDNEY OLYMPIC PARK M	Vanessa Young	-
FIJI	Denarau Island	SOFITEL FIJI RESORT & SPA DENARAU ISLAND	Anush Devi	-
FRENCH POLYNESIA	Moorea	SOFITEL KIA ORA MOOREA BEACH RESORT	Heikura Vaxelaire	VISIT THE HOTEL
NEW ZEALAND	Auckland	SO / AUCKLAND	Anja Thieme	-
		SOFITEL AUCKLAND VIADUCT HARBOUR	Anja Thieme	-
	Queenstown	SOFITEL QUEENSTOWN HOTEL SPA	Whitney Wanous	-
	Wellington	SOFITEL WELLINGTON N	Georgina Grey	VISIT THE HOTEL

