

## **Outstanding Commission Collection**

In the event you have a commission on your outstanding commission report for more than 60 days, there are steps you can take to track that commission down with the vendor.

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# Steps for Outstanding Commission Collection





## Make Sure You Have an Invoice

If you booked your service in ADX, an invoice is automatically generated for your commission and sales tracking. These invoice numbers can be found on the Payments tab of your ADX reference all the way at the bottom.

	NT SUMMARY						
Service				FOPs	Туре	Due	Amount
Grand Canyon	West Rim Bus	Tour and Skywalk with H	Helicopter Ride		Balance		USD \$1,976.77
Total Owing							USD \$1,976.77
Number	Туре	lssued	Service	Payme	ent Method		Amount
<u>29547462</u>	Sale	Mar 21, 2024	Round-Trip New York to Las Vegas (2ILEF1)	XXXXXX	XXXXXXX6222		USD \$1,727.34
	1						USD \$1,727.34

If you booked the service externally, make sure you have created an invoice to track the sales and commission. Invoices should be created at the time of booking and no later then the final payment to avoid commission payments ending up on the Unclaimed Report. If a payment comes into Travel Edge and there is no invoice, Finance will attribute the payment to unclaimed.

For support with creating an invoice, you can follow the <u>training</u> available. If you go to create your invoice and find the vendor is not in ADX, you can follow the steps outlined in this <u>document</u>.



# Verify your Outstanding Commission Report

It is important to verify your Outstanding Commission report, to remove any bookings that were cancelled or not traveled, and you are not anticipating receiving commission.

## Access your Outstanding Commission Report

Log into ADX and in the header at the top, right-hand corner you'll see your name. Click on your name and click **Reports**.

ADX Home	Partners Clients	Resources	Воо	kings 🗸 Cruise ID, ADX	Ref, PNR, or Invoice #	Beth Curran V
						My Account Reports ADX Support
	€		Q	<del></del>	٨	Help Log out
ltinerary Builder	Air	Hotel	Activity	Insurance	Cruise	Invoice Tool
					USING AD	X AS: Me 🔹
	lings					Set Hep
Filters: Using ADX As: Me						Clear Filters
23 S × ADVISOR ×	CLIENT 🛩	QUOTE NAME 🗸		DI	EPART V SERVICES V	UPDATE V
QUOTE BC		Grand Canyon West F	Rim Bus and Helicopter Tour	5/	/2/24 🖤 🚱	3/20/24 View

You will be automatically logged into the reporting tool. Once you're logged in, you're going to select your Outstanding Commission Report.



Report Prepared for Beth Curran				Ple Wi	ease rea th reports	ch out to finar s.	ice.support@trip	-arc.com fo	or assistance			Schedules   Ho	ome   Log of
ADVISOR STATEMENT	Important: statement	In order to f balances ar	acilitate the e subject to	timely pi change	rocessing as comm	g of commissio hission payme	on payments ple nts received are	ase ensure not finalize	invoices are d until the mo	Q Filters rendered/iss onth-end date	PRefres ued at the tin plus 6 busir	h Downlo ne of booking. ( ness days ("M+	ad Excel Commissions 5")
INVOICED SALES	OUTSTA	NDING CO	MMISSIO	N									
	Agent Name	Vendor	Invoice No	Issue Date	Travel Type	Client	Passenger	Itinerary	Confirmation	Depart Date	Return Date	TotalFare	Comm
UNCLAIMED COMMISSION	Grand Total						_		_	_	_	16,280.00	2,067.00
CLIENT FOCUSED REPORT	Beth Curran	Total										16,280.00	2,067.00
	Beth Curran	Celebrity Cruises	29164441	2023- 11-07	Cruise	Smith/Jonah	Smith/Jonah	-	CELEBTEST	2023/11/29	2023/12/03	4,000.00	400.00
	Beth Curran	Tauck Tours	29132716	2023- 08-06	Tour	Smith/Jonah	Smith/Jonah; Smith/Elaine	-	TAUCK45	2023/09/21	2023/09/28	1,850.00	600.00
	Beth Curran	Tauck Tours	29157093	2023- 10-02	Tour	Smith/Jonah	Smith/Jonah; Smith/Elaine	-	GOODJOB2	2023/05/26	2023/05/31	4,230.00	675.00
	Beth	Westjet	29162988	2023-	Air	Smith/Jonah	Smith/Jonah; Smith/Elaine	_	2345678	2023/12/14	2023/12/21	6,200.00	392.00

Your Outstanding Commission Report displays all *invoiced* sales that Travel Edge has not received a commission payment for yet. If you review this report and find any bookings that were not traveled and are not owed commission on, you can cancel the invoice. If you created the invoice in ADX, you can cancel the invoice yourself. Locate the trip in ADX and in the actions list on the service select cancel:

	Dates	
Ship-Celebrity Solstice	11/29/2023	☐ Add details/notes ✓
All Services		View by: 🗎 🞽
Ship-Celebrity Solstice Rename Nov 29, 2023 - Dec 3, 2023		PAID
Vendor: Celebrity Cruises Service Provider: Ship-Celebrity Solstice		
Actions: Modify · Cancel		
🖸 In Port: Juneau 🥒 Rename		BOOKED



If you created the invoice anywhere else, please reach out to <u>finance.support@trip-arc.com</u> with the invoice number to cancel the invoice. If you don't see a sale on the Outstanding Commission Report then make sure you have an invoice.

# Verify the Unclaimed Commission Report

If the travel was more than 60 days in the past, you'll want to check the Unclaimed Commission Report prior to reaching out for assistance.

Try to make it a monthly habit to check the Unclaimed Commission Report - Mark it on your calendar or set an alert.

Even if you've already invoiced a particular booking and it is on your 'Outstanding Commission' Report, monies may have been posted as Unclaimed for various reasons (e.g., supplier or client name not matching, commission amount different from invoice total, etc.)

### Accessing The Report

- 1) Login to ADX.
- 2) Click on your name in the top right corner, then click on 'Reports'.





## 3) Once your screen refreshes, click on 'Unclaimed Commission.'

Report Prepared for Beth Curran				Please read with reports	ch out to finance.supp	oort@trip-arc.com fo	r assistance	Schedule	s   Home   Log
ADVISOR STATEMENT	Issue Date: 22 Important: In statement b	Mar2022-22M n order to fa alances are	ar2024 O acilitate th e subject	e timely processing to change as commi	of commission paym ission payments rece	ients please ensure ived are not finalized	C Re invoices are rendered/issued at th d until the month-end date plus 6	fresh Do ne time of book business days	wnload Excel king. Commissio ("M+6")
INVOICED SALES	UNCLAIM	IED COM	MISSIO	N					
OUTSTANDING COMMISSION	Issue Date	Branch	Invoice Number	Vendor	Confirmation	Depart Date	Passenger	ARC	Travel Type Tota
	2024/03/01	0 Travel Edge	390554	Aerotel London Heathrow	233451102	2023/10/24	MAUGHAN/RONALD KENNETH	58900203	Hotel
CLIENT FOCUSED REPORT	2024/03/01	0 Travel Edge	390554	Carnival Cruise Line	C0DP50	2024/08/11	Anderson	58900203	Cruise
	2024/03/01	0 Travel Edge	390554	Carnival Cruise Line	Н9НТ87	2024/05/18	Knights	58900203	Cruise
	2024/03/01	0 Travel Edge	390554	Carnival Cruise Line	X4J4Q9	2024/08/11	GOWDIE/HEWEY	58900203	Cruise
	2024/03/01	0 Travel Edge	390554	Copacabana Palace	10627671-1	2024/02/02	Tiller/Erik	58900203	Hotel
	2024/03/01	0 Travel Edge	390554	Courtyard Miami Airport	84628638	2024/02/22	SWAN/CHRISTOPHER	58900203	Hotel
		0 Travel	200554	Delles Bask a Con	W7750046065	2024/02/24	Marshall/Casaria	50000000	C

4) The easiest way to manage the report is to download it to Excel and use Filters.

Pepert Prepared for Beth Curran				Please read	ch out to finance suppo	rt@trin_arc.com.fo	assistance	Schedule	s i Home i Log o
Report Prepared for Beth Curran				with reports	i.	nigarp-arc.com to	assistance	Schedule	s   Home   Log (
	Issue Date: 22	Mar2022-22M	ar2024 😂				0	Refresh 🔀 Do	wnload Excel
ADVISOR STATEMENT Important: In order to facilitate the timely processing of commission payments please ensure invoices are rendered/issued at the time of booking. Cor statement balances are subject to change as commission payments received are not finalized until the month-end date plus 6 business days ("M+6")							ting. Commission ("M+6")		
NVOICED SALES UNCLAIMED COMMISSION									
OUTSTANDING COMMISSION	Issue Date	Branch	Invoice Number	Vendor	Confirmation	Depart Date	Passenger	ARC	Travel Type Total
UNCLAIMED COMMISSION	2024/03/01	0 Travel Edge	390554	Aerotel London Heathrow	233451102	2023/10/24	MAUGHAN/RONALD KENNETH	58900203	Hotel
CLIENT FOCUSED REPORT	2024/03/01	0 Travel Edge	390554	Carnival Cruise Line	CODP50	2024/08/11	Anderson	58900203	Cruise
	2024/03/01	0 Travel Edge	390554	Carnival Cruise Line	Н9НТ87	2024/05/18	Knights	58900203	Cruise
	2024/03/01	0 Travel Edge	390554	Carnival Cruise Line	X4J4Q9	2024/08/11	GOWDIE/HEWEY	58900203	Cruise
	2024/03/01	0 Travel Edge	390554	Copacabana Palace	10627671-1	2024/02/02	Tiller/Erik	58900203	Hotel
	2024/03/01	0 Travel Edge	390554	Courtyard Miami Airport	84628638	2024/02/22	SWAN/CHRISTOPHER	58900203	Hotel
	2024/03/01	0 Travel	390554	Dollar Bent a Car	K7752846065	2024/02/24	Marchall/Georgia	58900203	Car



After downloading and opening, if a yellow bar at the top appears in the excel, click in 'Enable Editing'.

🗴 AutoSave 🔵	off) 🔒 り・ペ・ 🖻 🗢	UNCLAIMED COMMISSION-2	2Mar2024 - Protecte	Saved to this PC      P Search	Beth Curran 🧶 —	o x
File Home	Insert Page Layout Formu	las Data Review View	Automate Help	Acrobat		🖻 Share 🕞
	IEW Do coroful files from the Inte	reat can contain virusas. Unlars var	mond to addit lit's safer	to stay in Protostad View Enable Editing		~
PROTECTED V	TEVV be careful—files from the inte	met can contain viruses. Oniess you	rheed to edit, it's safer	to stay in Protected view. Enable Editing		
A1 ~	: $\times \checkmark f_x$ Unclaimed CO	OMMISSION				~
	Α	В	С	D	F	
1 UNCLAIMED CO	OMMISSION		_	-		
2 Filters: Issue D	ate: 22Mar2022-22Mar2024					
3 Issue Date	- B	ranch	Invoice Number 🔻	Vendor	<ul> <li>Confirmation</li> </ul>	
4 2024/03/01	0	Travel Edge	390554	Aerotel London Heathrow	233451102	
5 2024/03/01	0	Travel Edge	390554	Carnival Cruise Line	C0DP50	
6 2024/03/01	0	Travel Edge	390554	Carnival Cruise Line	H9HT87	
7 2024/03/01	0	Travel Edge	390554	Carnival Cruise Line	X4J4Q9	
8 2024/03/01	0	Travel Edge	390554	Copacabana Palace	10627671-1	
9 2024/03/01	0	Travel Edge	390554	Courtyard Miami Airport	84628638	
10 2024/03/01	0	Travel Edge	390554	Dollar Rent a Car	K7752846065	
11 2024/03/01	0	Travel Edge	390554	Grand Beach Hotel Bay Harbor	10299648	
12 2024/03/01	0	Travel Edge	390554	Grand Beach Hotel Bay Harbor	10299650	
13 2024/03/01	0	Travel Edge	390554	Hertz International, Ltd.,	K73438843B8	
14 2024/03/01	0	Travel Edge	390554	Oceania Cruises Ltd	3621200	
15 2024/03/01	0	Travel Edge	390554	Pullman Sao Paulo Guarulhos Airport	8923YAU586	
16 2024/03/01	0	Travel Edge	390554	Residence Inn Orlando Sea World	98023165	
17 2024/03/01	0	Travel Edge	390554	Residence Inn Orlando Sea World	98042605	
18 2024/03/01	0	Travel Edge	390554	Residence Inn Orlando Sea World	98058287	
19 2024/03/01	0	Travel Edge	390554	Residence Inn Orlando Sea World	98083293	
20 2024/03/01	0	Travel Edge	390554	Residence Inn Orlando Sea World	98091243	
21 2024/03/01	0	Travel Edge	390554	Residence Inn Orlando Sea World	98094713	
22 2024/03/01	0	Travel Edge	390554	Residence Inn Orlando Sea World	98131774	
23 2024/03/01	0	Travel Edge	390554	Rosewood Sao Paulo	152727	
24 2024/03/01	0	Travel Edge	390554	Royal Caribbean Cruise Line	227817	
25 2024/03/01	0	Travel Edge	390554	Royal Caribbean Cruise Line	238399	
< >	UNCLAIMED COMMISSION	+				Þ
Ready 🌮				C	🗟 Display Settings 🔠 🗉 – ——	

You can now use filters to help you search.

## Using Filters

1) You will notice downward arrows in the black bar for each heading.

Invoice Number 💌 Vendor	Confirmation	Depart Date 💌	Passenger	1
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2) You can use these to search filter and search.

Ex. Click on the arrow down under 'Vendor'. In the 'Search' box, type your vendor name, then 'OK'. In the example below, I am using Manulife. Everything under Manulife now appears.

						_
	Invoice Number 💌	Vendor	Confirmation	Depart Date 💌	Passenger 🔹	ļ
	5647	Manulife Insurance	EDG7141121	2022/07/11	Pachis	6
	5647	Manulife Insurance	EDG7440550	2022/07/20	Green	6
	5647	Manulife Insurance	EDG7449410	2022/07/02	Ironi	6
	5647	Manulife Insurance	EDG7449494	2022/07/02	Berg	6
	5647	Manulife Insurance	EDG7450517	2022/07/03	Jocsak	6
	5647	Manulife Insurance	EDG7451787	2022/07/05	Mercer	6
_						

You can further filter by clicking on the 'Confirmation' arrow or Passenger name

Invoice Number 💌	Vendor 🖓	Confirmation 🗾 💌	Depart Date 💌	Passenger	Υ.

In the 'Search Box' type your policy #. Now only that policy information appears. If no information shows, it is not on the Unclaimed Commission Report, and you can follow up with the Supplier.

Invoice Number 💌	Vendor 🗸	Confirmation	Depart Date 💌	Passenger
5647	Manulife Insurance	EDG7141121	2022/07/11	Pachis



## Claiming Commission From the Unclaimed Commission Report

If you have not done an Invoice in ADX (or Client Base, or Sabre if you do not invoice in ADX) yet, you will have to complete one before sending an email to Finance.

If you have found multiple Unclaimed Commissions, you can send them in the same email to Finance. You don't have to send a separate email for each one. I find it helpful to do an excel sheet for multiple entries to send to Finance. Your spreadsheet can look like this:

Unclaimed #	Invoice #	Client Name	Vendor	Advisor	Note
5653	681372	Smith/Robert	Air Canada Web	Kendra Tainsh	
5667	751231	Daniels/Mary	Sheraton Toronto Airport	Kendra Tainsh	Commission for Daniels, 2 Rooms
5662	751221	Montgomery/Ann	Uniworld	Kendra Tainsh	
5603	823592	Woods/Emily	Celebrity Cruises	Kendra Tainsh	

What do you do with that information now? Email it to <u>finance.support@trip-arc.com</u>.

Using the information we found from our search, your email will read:

Dear Finance,

I	nvoice Number 🔽	Vendor 🗸	Confirmation	🛛 Depart Date 💌	Passenge	ARC 🔻	Travel Type 🔻	Total Fare 💌	Commission 💌
	5647	Manulife Insurance	EDG7141121	2022/07/11	Pachis	67682543	Insurance	10.35	1.55
-									

Can you please move the Manulife Insurance commission for passenger Pachis located on the Unclaimed Commission Report under Invoice #5647 over to Invoice # (add your invoice number).

If you invoice in Client Base or Sabre, add your Invoice # from there.



## Supplier Commission Invoice

If you did not find your commission on the Unclaimed Report your next step is to reach out to the supplier. Supplier / Vendors will sometimes request a **Supplier Commission Invoice** to pay out your commission owing on a reservation. This is also a good document to give a Supplier a slight 'nudge' or 'reminder' the commission is still outstanding after some time.

The invoice they require is located on the Intranet at: <u>https://adx.traveledge.com/resources/my-resources/accounting/supplier-invoicing</u>

My Resources						
Accounting						
< Accounting						
	Supplier Invoic	ing				
Atlanta	Bermuda	Canada				
La Jolla	New York	NorCal				
Orange County	Palm Desert	Rolling Hills Estates				

Select the office you are attached to, and a fillable PDF form will appear. Fill in your information.



# **Commission Invoice**

75008 Paris

France

Date:	September 14, 2022
Agent Name:	Kendra Tainsh

Billing To:

Kendra Tainsh
Four Seasons Hotel George V
31 Av George V



Travel Edge - Toronto 2 Queen Street E, 20th Floor Toronto, ON M5C 3G7, Canada Phone: (416) 789-3271 Fax: (888) 666-8747 IATA: 67-682543

finance@traveledge.com

#### **Reservation Details:**

Туре	Invoice #	Confirmation #	Guest Name	Travel Dates	Currency	Total Amount	Commissio	on Amount
L	2950889	123456H	Smith/Jeff	06/11/22 - 06/13/22	EUR	2,000.00	EUR	200.00
TYPE - I = Invoice C = Credit Note A = Adjustment to Existing Invoice						Amount Due:	EUR	200.00

Please forward any outstanding commissions at your earliest convenience. Should you prefer to pay via bank transfer, please find our banking details below and send the back up information to <u>ar@traveledge.com or finance@traveledge.com.</u>

	Please address all wires to: TD Capada Trust	
REMINDER Enter VALID invoice numbers generated via ADX, Clientbase or GDS ONLY! Need help invoicing?	3140 Dufferin St., Toronto, ON M6A 2T1, Canada Account Name: Travel Edge (Canada) Inc. Transit Number: 19932 Swift Code: TDOMCATTTOR CAD Acc. No.: 0909288 USD Acc. No.: 7320102 EUR Acc. No.: 3607802	
CLICK HERE	Please address all physical checks to: Travel Edge - Toronto 2 Queen Street E, 20th Floor Toronto, ON M5C 3G7, Canada	
PRINT FORM	2 Queen Street E, 20th Floor Toronto, ON M5C 3G7, Canada www.traveledge.com	CLEAR FORM

Date: Date you are doing the commission invoice

### Agent Name: Your name

#### **Billing To:** Supplier's Full Address

#### **Reservation Details:**

- a. Type: 'I' for Invoice
- b. *Invoice #:* The invoice # you created in ADX, Client Base or Sabre. This is so Finance knows where to put the funds when it arrives.
- c. *Confirmation #:* Booking number with the Supplier.
- d. Guest Name: Your client's name.



- e. Travel Dates: Dates your client travelled.
- f. *Currency:* Currency the reservation was made in.
- g. Total Amount: Total cost of the reservation.
- h. Commission Amount: Amount you are expecting in commission.
- Amount Due: Total amount of commission for this invoice. (If you have multiple reservations with the same supplier, you can add more than one booking in the 'Reservation Details' section. Put the total of all the commission you are expecting in 'Amount Due'.
- 1) Now that you have your Commission Invoice all filled in you will have to save so you can email to the Supplier. The easiest way of doing this is to click on 'PRINT FORM' at the bottom of the page.





- 3) Save the Invoice you created to your Documents or to your Desktop.
- 4) Open your email, attach your invoice for forward on to the Supplier.

#### \*Note:

- The Commission Invoice has all Travel Edge's banking information the supplier needs located at the bottom.
- We recommend you keep a folder on my Desktop with the Commission Invoices I completed until they are paid.